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**FOR IMMEDIATE RELEASE**

## **Clutch Group Names New Head of Client Development**

*Clutch Group names Terry Bock as the new Executive Vice President of Client Development. Bock brings more than 15 years of experience to Clutch Group's Business Development Team.*

New York, NY October 26, 2010 -- [Clutch Group](#), a leading provider of global legal services, announces that Terry Bock has joined the company as Executive Vice President of Client Development.

"As Clutch Group continues to grow and help companies meet the demands of exploding workloads and tight deadlines in their legal departments, we've brought on board an experienced manager who can deliver on and expand the Clutch client experience," said [Abhi Shah](#), CEO of Clutch Group. "We're excited that Terry is bringing his expertise to this role." Bock possesses more than 15 years of experience in sales, marketing, and client delivery where his responsibilities included strategic planning, creation and development of new multi-million dollar revenue streams, and account development both domestically and globally.

As leader of Clutch Group's Business Development Team, Bock works closely with in-house counsel of major corporations and assists in advancing Clutch Group's company and product strategy. "It is incredibly exciting to lead Clutch Group's client development efforts and work with global companies that need comprehensive solutions to difficult and costly problems," Bock said. "Clutch Group's proven processes and commitment to innovation make it possible to compete with complete confidence and deliver game changing value in this challenging market."

Bock begins his career with Clutch Group after six years with [ZANTAZ](#), a leader in compliance, risk legal and regulatory solutions, which was acquired by Autonomy in 2007. During his tenure, Bock led and grew the Sales team in the Eastern US and was promoted to lead ZANTAZ's market-leading Sales & Field Operations team across North America. He helped significantly grow annual company sales, led the company's penetration into new markets in Europe and provided key management leadership throughout ZANTAZ's integration into Autonomy. Before ZANTAZ, Bock spent nearly a decade with EMC Corporation, a Fortune 500 provider of information infrastructure

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systems, software and technology services, fulfilling multiple sales roles including four years managing one of the company's top 10 Global accounts. Bock holds two BAs from the University of Vermont. He was raised in New Rochelle, New York and currently lives in Darien, Connecticut with his wife and four children. When he is not working and spending time with his family, Bock enjoys skiing, golf, cycling and tennis.

### **About Clutch Group:**

Clutch Group is a leading provider of global legal services with expertise in cost-effective litigation document review, end-to-end contract management, legal research, and compliance services. The company, which ranked as the #1 Legal Process Outsourcing firm in the Black Book of Outsourcing in 2008 and 2009, offers focused legal services to Fortune 500 clients and leading global law firms. Clutch Group's workforce includes attorneys and paralegals across the United States and India. Clutch Group is led by a team with demonstrated legal expertise, unparalleled domestic and offshore outsourcing experience and superior law firm management skills.

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